



## PAPELES Y CONVERSIONES DE MÉXICO

Our goal, consistent growth.

### WHO ARE WE?

We are a leading Mexican company with international presence that for more than 25 years has been dedicated to the manufacture, conversion and commercialization of paper related products.

We are recognized for offering high quality printing, packaging and identification solutions that exceed your customers' expectations.

We have 17 automated plants with state-of-the-art technology. In addition, we have 4 distribution centers located in Mexico City, Guadalajara, Tijuana and Merida, 2 Business units and more than 1,700 members in our team.



### MISSION

To manufacture, convert and commercialize paper-related products that offer printing, identification and packaging solutions, satisfying the needs of our customers and meeting the profitability expectations of our shareholders.

### VISION

To be a leading company at a national level and with international presence in the market segments in which we participate, offering integral solutions to our customers.

### WHAT DO WE DO?

#### IDENTIFICATION



#### PACKAGING



#### PACKING



## OUR BUSINESS INTEGRATION

### BUSINESS UNIT SUPPLIES

- **Supplies** Plant (1)
- **Labels and Ribbons** Plant (1)
- **Plastic Pelletizer** Plant (1)

**1,000 Clients**

### MARKET

Mexico, USA, Central America,  
Cuba, Puerto Rico, Dominican  
Republic, Jamaica

### BUSINESS UNIT PACKAGING

- **Suppliers** (5)
- **Paper** Plants (2)
- **Corrugated** Plants (4)
- **Boxes** Plants (4)

**1,100 Clients in Mexico**

### 25 STATES

Attended within Mexico

## HOW DID WE GROW OVER THE YEARS?

- 1994** PCM starts operations manufacturing poin-of-sale and fax rolls.
- 1997** Inclusion in the industrial and comercial label market.
- 2001** Inclusion of the Ribbons line.
- 2004** ISO 9001-2000 Certification; IBM license obtained to produce and market IBM branded products.
- 2006** Start-up, construction, installation and commissioning of EMASA, a company that manufactures molded pulp trays, which was sold in 2008.
- 2009** Start-up of Corrugated Plant, in Guadalupe N.L. as the first sheet feeder in Mexico.
- 2012** Paper plant, machine number 1, begins operations.
- 2015** Queretaro's Box and Corrugated Plants begins operations.
- 2016** Second mill at the paper plant begins operations.  
Monterrey Boxes Plant begins operations.  
The incorporation of the Plastic Pelletizer and Extruder Plant is made.
- 2017** Corrugated plant in Monterrey is upgraded to H. T (High Technology).
- 2019** Construction of the Guadalajara Box Plant and start-up of the Guadalajara Corrugated Plant.
- 2021** Start-up of the Corrugated Plant in Ciudad Juarez.

## CONTACT



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