

# PAPELES Y CONVERSIONES DE MÉXICO

Our goal, consistent growth.

CURRICULUM VITAE

#### WHO WE ARE?

We are a leading Mexican company with international presence that for more than 31 years has been dedicated to the manufacture, conversion and commercialization of paper related products.

We are recognized for offering high quality printing, packaging and identification solutions that exceed your customers' expectations.

We have 20 automated plants with state-of-the-art technology. In addition, we have 3 distribution centers located in Mexico City, Tijuana and Merida, 5 Business units and more than 2,900 members in our team.



#### **MISSION**

To be the leading choice in the industry for the manufacturing, conversion, and commercialization of paper-related products.

## **VALUE PROPOSITION**

Our purpose is to satisfy our customers by offering a wide range of products and comprehensive services, with a focus on exceeding their expectations.

#### WHAT DO WE DO?

IDENTIFICATION



SHEET FEEDER



PACKING





#### **OUR BUSINESS INTEGRATION**

## **BUSINESS UNIT**

#### **SUPPLIES**

- Office Supplies Plant (1)
- Labels and Ribbons Plant (1)
- Plascit Pelletizer Plant (1)

#### 1.300 Clients

### **MARKET**

Mexico, USA, Central America, Puerto Rico, Dominican Republic and Jamaica.

# **BUSINESS UNIT**

#### **PACKAGING**

- Recycling Plants (8)
- Paper Plant (1)
- Corrugated Plants (4)
- Boxes Plants (4)

# 1,400 Clients

#### **MARKET**

Mexico and USA.

#### HOW DID WE GROW OVER THE YEARS?

- 1994 PCM starts operations manufacturing poin-of-sale and fax rolls.
- 1997 Inclusion in the industrial and comercial label market.
- 2001 Inclusion of the Ribbons line.
- 2004 ISO 9001-2000 Certification; IBM license obtained to produce and market IBM branded products.
- **2006** Start-up, construction, installation and commissioning of EMASA, a company that manufactures molded pulp trays, which was sold in 2008.
- 2009 Start-up of Corrugated Plant, in Guadalupe N.L. as the first sheet feeder in Mexico.
- 2012 Paper plant, machine number 1, begins operations.
- **2015** Queretaro's Box and Corrugated Plants begins operations.
- **2016** Second mill at the paper plant begins operations.
  - Monterrey Boxes Plant begins operations.
  - The incorporation of the Plastic Pelletizer and Extruder Plant is made.
- 2017 Corrugated plant in Monterrey is upgraded to H. T. (High Technology).
- 2019 Constructiont of the Guadalajara Box Plant and start-up of the Guadalajara Corrugated Plant.
- **2021** Start-up of the Corrugated Plant in Ciudad Juárez.
- 2022 Start of operations at the Boxes Plant in Chihuahua, Chihuahua.
- **2023** Start of operations of the RFID label machine.
- **2024** Instalation of the 5th. Corrugated machine and 2nd. in Nuevo León.

#### CONTACT

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